CRISIS CONTROL MINISTRY, INC.

Financial Statements Year Ended September 30, 2022

TABLE OF CONTENTS

INDEPENDENT AUDITORS' REPORT	1-2
FINANCIAL STATEMENTS	
Statement of Assets, Liabilities and Net Assets – Modified Cash Basis	3
Statement of Support and Revenue, Expenses and Changes in Net Assets – Modified Cash Basis	4
Statement of Functional Expenses – Modified Cash Basis	5
Notes to Financial Statements	6-11

MEMBER AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Crisis Control Ministry, Inc. Winston-Salem, North Carolina

Opinion

We have audited the accompanying financial statements of Crisis Control Ministry, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities and net assets – modified cash basis, as of September 30, 2022, and the related statement of support and revenue, expenses and changes in net assets – modified cash basis and the statement of functional expenses – modified cash basis for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of Crisis Control Ministry, Inc. as of September 30, 2022, and its support, revenue, expenses and changes in net assets for the year then ended in accordance with the modified cash basis of accounting as described in Note A.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Crisis Control Ministry, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis of Accounting

We draw attention to Note A of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note A; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Crisis Control Ministry's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Crisis Control Ministry's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Gray, Callison & Jones CPA, PC

December 1, 2022 Winston-Salem, NC

CRISIS CONTROL MINISTRY, INC. STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS MODIFIED CASH BASIS SEPTEMBER 30, 2022

ASSETS

CURRENT ASSETS Cash Refundable items	\$	2,084,742 7,006 2,091,748
PROPERTY AND EQUIPMENT, net		898,708
TOTAL ASSETS	\$	2,990,456
<u>NET ASSETS</u>		
NET ASSETS Without donor restrictions: Available for current operations Net investment in property and equipment	\$	2,027,607 898,708
With donor restrictions	_	2,926,315 64,141
TOTAL NET ASSETS	\$	2,990,456

See Independent Auditors' Report and Notes to the Financial Statements

CRISIS CONTROL MINISTRY, INC. STATEMENT OF SUPPORT AND REVENUE, EXPENSES AND CHANGES IN NET ASSETS MODIFIED CASH BASIS FOR THE YEAR ENDED SEPTEMBER 30, 2022

	Without		With			
	Donor			Donor		
	Restrictions		Restrictions		Total	
SUPPORT AND REVENUE						
Contributions, grants and other support	\$	1,931,336	\$	773,562	\$	2,704,898
In-Kind contributions		-		1,993,490		1,993,490
Interest income		1,450		-		1,450
Net assets released from restrictions		2,885,905		(2,885,905)		
TOTAL SUPPORT AND REVENUE		4,818,691		(118,853)		4,699,838
EXPENSES						
Client assistance		3,944,098		-		3,944,098
Supporting services:						
General and administration		355,956		-		355,956
Fundraising		364,411		-		364,411
TOTAL EXPENSES		4,664,465		-		4,664,465
CHANGE IN NET ASSETS		154,226		(118,853)		35,373
NET ASSETS - beginning of year		2,772,089		182,994		2,955,083
NET ASSETS - end of year	\$	2,926,315	\$	64,141	\$	2,990,456

CRISIS CONTROL MINISTRY, INC. STATEMENT OF FUNCTIONAL EXPENSES MODIFIED CASH BASIS FOR THE YEAR ENDED SEPTEMBER 30, 2022

	Program Services	Supportin	g Services	
	Client	General &	<u> </u>	
	Assistance	Administrative	Fundraising	Total
CLIENT ASSISTANCE				
Groceries	\$ 56,440	\$ -	\$ -	\$ 56,440
Groceries In-Kind	1,080,707	-	-	1,080,707
Fuel	6,190	-	-	6,190
Rent	541,706	-	-	541,706
Electricity	106,435	-	-	106,435
Gas	18,736	-	-	18,736
Water	24,143	-	-	24,143
Pharmacy	242,581	-	-	242,581
Pharmacy In-Kind	912,783	-	-	912,783
Other	60,926	-	-	60,926
	3,050,647	-	-	3,050,647
PERSONNEL COSTS				
Salaries and temporary wages	532,417	217,845	150,273	900,535
Benefits	98,154	31,113	23,621	152,888
Payroll taxes	43,594	13,818	10,491	67,903
	674,165	262,776	184,385	1,121,326
OTHER OPERATING COSTS				
Telephone	10,464	1,308	1,308	13,080
Utilities	20,724	2,527	2,022	25,273
Office supplies/equipment	17,056	12,793	12,793	42,642
Postage	1,342	1,342	10,734	13,418
Philanthropy and fundraising	-	-	92,216	92,216
Insurance	17,288	4,939	2,470	24,697
Professional services	5,369	5,369	-	10,738
Repairs and maintenance	40,827	4,977	3,983	49,787
Janitorial	28,680	3,498	2,798	34,976
Continuing education	1,601	3,203	1,602	6,406
Ministry support	-	11,090	-	11,090
Technology	19,586	19,586	26,114	65,286
Volunteer support	6,022	-	-	6,022
Travel	1,234	-	-	1,234
Bank fees	-	9,055	-	9,055
Dues and subscriptions	-	5,373	-	5,373
Advertising/Newsletter	2,430	2,429	19,433	24,292
	172,623	87,489	175,473	435,585
DEPRECIATION	46,663	5,691	4,553	56,907
TOTAL EXPENSES	\$ 3,944,098	\$ 355,956	\$ 364,411	\$ 4,664,465

See Independent Auditors' Report and Notes to the Financial Statements

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Ministry is a nonprofit organization with locations in Winston-Salem and Kernersville, North Carolina. It is a Christian-based ministry whose mission is to assist people in crisis to meet essential life needs and to become self-sufficient.

Basis of Accounting

The financial statements of Crisis Control Ministry, Inc. (the "Ministry") have been prepared on the modified cash basis, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. This basis differs from generally accepted accounting principles primarily because support and revenue and related assets are recognized when received rather than when earned, expenses are recognized when paid rather than when incurred, the value of certain donated services, if applicable, is not recorded, and the beneficial interests in assets held by third party trusts are not recorded. The cash method has been modified primarily by the recording of property and equipment and related depreciation, certain refundable items and in-kind donations of distributed food and pharmaceuticals.

Property and Equipment

The Ministry capitalizes individual items costing more than \$5,000 and having an estimated useful life of a minimum of three years. The asset is valued at cost, except that donated assets are recorded at their estimated fair values at date of receipt. Depreciation is provided over the estimated useful lives of the respective assets on a straight line basis.

Financial Statement Presentation

The Organization has adopted FASB ASC 958 Not For Profit Entities. FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified for accounting and reporting purposes into net asset categories according to externally imposed restrictions. At September 30, 2022, the Organization reported net assets without restrictions and net assets with restrictions of \$2,926,315 and \$64,141, respectively.

Contributions

In accordance with FASB ASC 958 Not For Profit Entities, support received is recorded as support without restrictions and support with restrictions depending on the existence or nature of any donor restrictions. Under FASB ASC 958, support with restrictions is reclassified to support without restrictions upon donor restrictions being met.

Donated Products and Services

The estimated value of food and pharmaceuticals donated to the Ministry is recorded as in-kind support and expense in the accompanying financial statements to the extent such amounts were distributed to the Ministry's clients during the year. Perpetual inventories of food items and pharmaceuticals are not maintained, except for controlled pharmaceuticals, which is required by law. The accompanying financial statements do not reflect the value of food and pharmaceuticals on hand at year end.

The value assigned in-kind food and pharmaceutical support and expense is determined by using what management believes to be conservative estimates of the wholesale value for items dispensed less actual purchases made for these items during the year.

For in-kind food donations, the value assigned to distributed food items is determined using local grocery store retail prices, reduced by applying a retail industry gross profit percentage to arrive at an estimated wholesale value.

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

For in-kind pharmaceutical donations, the Ministry maintains a database for dispensed prescriptions. The database contemporaneously assigns an "average wholesale price" value to each prescription filled, that is, a price pharmaceutical manufacturers charge to large customers and pharmaceutical chains.

The accompanying financial statements do not reflect the value of donated services provided by volunteers, the rental value of donated facilities, or the value of any other donated item(s), other than those referred to above.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of changes in net assets during the reporting periods. Actual results could differ from those estimates.

Concentration of Credit Risk

Financial instruments that potentially subject the Ministry to concentrations of credit risk consist principally of cash deposits in excess of the \$250,000 federally insured limit. Uninsured deposits at September 30, 2022, were approximately \$360,850.

Advertising

The costs of advertising and marketing are charged to expense as they are incurred. Total advertising and marketing costs included in expenses were \$24,292 for the year ended September 30, 2022.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Tax Status

The Ministry is recognized as a charitable organization under Section 501(c)(3) of the Internal Revenue Code and has been granted exemption from federal and state income taxes. Management is not aware of any events or circumstances that would jeopardize its tax exempt status.

NOTE B: LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Ministry regularly monitors liquidity to meet operating needs and general expenditures within one year. As of September 30, 2022, the following represents the Ministry's financial assets available within one year of the date of the statement of assets, liabilities, and net assets for general expenditures:

Financial assets at year end	
Cash	\$ 2,084,742
Refundable items	7,006
Total financial assets at year-end available for general expenditures	\$ 2,091,748

NOTE C: PROPERTY AND EQUIPMENT

As of September 30, 2022, property and equipment consisted of the following:

Land	\$ 63,406
Building	1,885,999
Furniture and equipment	601,973
	2,551,378
Accumulated depreciation	(1,652,670)
	\$ 898,708

Depreciation expense for the year ended September 30, 2022, totaled \$56,907.

NOTE D: WINSTON-SALEM FOUNDATION TRUSTS

The Ministry is the sole beneficiary of six endowment funds administered under irrevocable trust agreements with The Winston-Salem Foundation - the Crisis Control Ministry, Inc. Endowment Fund, the Hope Trust of Crisis Control Ministry, the Gordon Hanes Memorial Endowment for Crisis Control Ministry, J. Kirk Glenn, Jr. Endowment, the Orpha Marie Leonard Pope Fund, and the Mary Neil Henderson Rice Designated Fund. The Ministry is also a co-beneficiary of several other endowment funds at the Winston-Salem Foundation.

The endowment funds are irrevocable, and are controlled and administered by The Winston-Salem Foundation with Wells Fargo (formerly Wachovia Bank, N.A.) as Trustee and to whom variance power has been granted under these trust agreements. Contributions made directly to these trusts, including contributions made to the trust by the Ministry as a donor, contributions received by the Ministry designated for transfer to these trusts by unrelated third parties, as well as any undistributed investment earnings accumulated in these trusts, including any changes in fair value of trusted assets, have not been included as assets of the Ministry in these statements. Management of the Ministry is not aware of any instances or matters that would jeopardize its status as beneficiary to the income produced from these trust assets at the Foundation.

During the year ended September 30, 2022, the Ministry received distributions of \$3,867 from these endowments for operating or specified purposes.

NOTE E: LEASES

The Ministry's Kernersville facility is occupied rent free under an agreement with the owner. Under this agreement, the Ministry is required to pay maintenance and utilities for the building. The value of this in-kind lease has not been included in the accompanying financial statements as it is not considered significant.

The Ministry obtained two copier leases during the year ended September 30, 2020. These copier leases were obtained in December 2019 and April 2020, respectively, require monthly lease payments of \$420 and \$108, respectively, and expire July 2025 and June 2025, respectively.

NOTE E: LEASES (CONTINUED)

Future minimum lease payments for the next five years are as follows:

2023	\$	6,336
2024		6,336
2025		5,172

\$ 17,844

Total rent expense under lease agreements was \$6,336 for the year ended September 30, 2022.

NOTE F: NET ASSETS RESTRICTED BY DONORS

Net assets restricted by donors at September 30, 2022, are as follows:

Donor restricted by specific purpose:

Client Services:	
Praise Project	\$ 15
Duke Energy Shareholder Funds/STW	47,953
Advocacy Programs	2,942
Events:	
CROP Walk	13,231
	\$ 64.141

NOTE F: NET ASSETS RESTRICTED BY DONORS (CONTINUED)

The following is a summary of net assets released from donor restrictions during the year ended September 30, 2022:

Client Services:	
Food	\$ 138,100
Fuel/Oil	4,758
General Client Assistance	300
Client Assistance, Kernersville	116,121
Pharmacy	106,810
STW	104,424
STW and Housing	179,879
Housing	50,000
Water	520
Dental Assistance	15,000
Advocacy Programs	4,576
Events:	
CROP	7,44
Food day at the Fair	7,500
Hope du Jour	13,750
Shmedfest	22,058
Other:	
Pharmacy Services Director Salary	30,000
Praise Project	892
Pharmacy Personnel - COVID Staff	46,753
Food Pantry Equipment	2,693
Hispanic Grant	40,134
Bridges out of Poverty	700
	892,41
Releases of in-kind donations	
Food	1,080,707
Pharmacy	912,783
	1.002.404
	1,993,490
	\$ 2,885,905
NOTE C. DENSION DI AN	

NOTE G: PENSION PLAN

The Ministry has established a defined contribution pension plan for the benefit of its employees, who become eligible after one year of service. Eligible participants may make elective deferrals to the Plan up to 18% of eligible compensation, subject to limitations prescribed by the Internal Revenue Service. Employer contributions to the Plan are at the discretion of the Ministry's Board. Pension costs recorded by the Ministry during the year ended September 30, 2022, totaled \$38,381.

NOTE H: COMMITMENT

In June 2017, the Ministry entered into an agreement for licensing and support for database management software. Under the terms of the agreement, the Ministry has agreed to make annual installments through the year 2022. The installment payment for the year ended September 30, 2022, was in the amount of \$9,418.

NOTE I: INCOME TAXES

The Ministry files its income tax return in the U.S. Federal jurisdiction. The Ministry is no longer subject to income tax examination by tax authorities for the tax years prior to 2018. In the normal course of business, the Ministry is subject to examination by the various taxing authorities. Although the outcome of tax audits is always uncertain, the Ministry believes that there are no significant unrecognized tax liabilities at September 30, 2022.

NOTE J: RELATED PARTY TRANSACTIONS

The Ministry purchases fuel from a company that employs one of the Ministry's board members. Total fuel purchases from this related party during the year was \$3,005.

The Ministry purchases advertising from a company that employs one of the Ministry's board members. Total advertising purchased from this related party during the year was \$20,359.

NOTE K: SUBSEQUENT EVENTS EVALUATION

The Ministry evaluated the effects subsequent events would have on the financial statements through December 1, 2022, 2022, which is the date the financial statements were available for issuance.